



2024 Fall Harvest Unload Policy

Concordia Terminal, Cloud County Co-op, CVA, Randall Farmers Co-op locations

CORN, SOYBEANS, & MILO

Concordia

- **Cash or Contract Only**
 - OPEN STORAGE is not available
 - Any bushels not sold or contracted will be placed on **Price Later Contracts***
 - We are not currently offering discounted drying for early corn

All other locations

- Open Storage is available

***Price Later Contract (PL)**, also known as a Delayed Pricing or No Price Established, allows customers to leave their grain "un-priced" and have until later to establish a price while passing ownership to AgMark

- NO fees IF grain is priced within 15 days of delivery
 - Soybeans, Corn, and Milo priced after 15 days of delivery will have a prorated service fee of:
 - Corn & Milo: \$.05/bushel/month calculated from unload date until sold
 - Soybeans: \$.07/bushel/month calculated from unload date until sold
 - Flexibility to price any bushel amount
 - The price is based on the published cash price at the location where the bushels are located
 - Subject to basis and futures price risk, just like storage
 - **This is not STORAGE! Title passes to buyer and you are unable to get a CCC loan or LDP once applied to a Price Later contract** (unloads Friday through Thursday applied to PL contract each Friday)
 - All Price Later contracts require a signature. Any Price Later contracts unpriced as of Dec 1st will be mailed out for signatures and **must be signed and returned**.
 - Failure to sign a Price Later contract, after written notice, could result in all unpriced bushels being priced and a check mailed.
- **Please communicate this with your landlord(s)****

Effective Friday, August 30, 2024

All policies and programs are subject to change any time without notice